KEEPING FAMILIES ON THE FARM



**Leedstone** 

# BRINGING VALUE TO YOUR DAIRY

ANIMAL HEALTH SUPPLIES & DAIRY EQUIPMENT, AT PRACTICAL PRICES WITH UNWAVERING SUPPORT.



# WE STAND BEHIND OUR PRODUCERS

Leedstone brings you value & quality at great prices, while providing ongoing & unparalleled support to help you reach your goals.

Animal Health & In-House Pharmacy	2-3
Farm Delivery/Route	4-5
Parlor/Tie-Stall Efficiency, Dairy Performance	.6-7
Equipment (milking, feeding, automation)	8-9







DAIRY HERD HEALTH | BEEF HERD HEALTH | CALF CARE | HOOF CARE | PRESCRIPTIONS

"I did some comparing & Leedstone offers a better value on prescriptions. I actually referred a few people over there!"
- Curt. ND

### TERRITORY MANAGERS

Animal Health Specialists in your areas (IA, MI, MN, ND, SD, WI & parts of IL), offering you:

- Current deals, promotions & offers
- Comparing products; knowing your options
- Easing your shopping process; inventory when you need it, shipped or delivered to your door
- Trusted business relationships; always here for you

**Customer Care Hours:** M-F, 7 a.m.-6 p.m. Sat, 9 a.m.-3 p.m.

### IN-HOUSE PHARMACY

More than 3,500 veterinarians fill their prescriptions with us. Trust your veterinarian to prescribe the right meds; trust us to fill them at the best possible prices & quickly get you the medications your herd needs!

**Phone:** 800.996.3303, Ext. 1129 Fax: 877.223.3783







### ROUTE SPECIALISTS

### Delivery to your farms when you need products:

- Chemicals—professional handling; producers ask for Leedstone branded solutions
- Mini retail store (OTC animal health, delivery-approved prescriptions, detergents & more)
- General cleaning cost effective; less chemical use
- Milking equipment assessment & preventative maintenance

CHEMICALS | ANIMAL HEALTH SUPPLIES | KNOWLEDGEABLE SERVICE

"We really appreciate the monthly Leedstone route stops! They make sure we have adequate supplies for our robots, our cows & our staff!"





## DAIRY PERFORMANCE ANALYSTS

Professional assessments for maximized productivity & efficiency:

- Comprehensive analysis and reporting of current operations
- Assessing milking procedures & maintenance
- Tips for increasing milk quality & production

OPERATIONAL OPTIMIZATION | MILK QUALITY & SPEED | SOMATIC CELL COUNT ANALYSIS

"By just making a few simple changes, we cut our cell count in half! We're milking faster, have a much better milk-out." - Mark. MN





### PRODUCT SALES & SERVICE SPECIALISTS

### Supporting you throughout your transition & beyond:

- Planning, scheduling, installation
- Competitive pricing; maximized efficiencies
- Retrofit or new construction from beginning to end
- Refrigeration installation & service (bulk tanks, walk-in coolers & freezers)
- Ventilation, lighting, etc.

### FARM MANAGEMENT SUPPORT SPECIALISTS

When you choose robotics for your milking operations, your FMS Specialist supports you during & AFTER the sale:

- Step-by-step planning; helping you prepare
- Works with you through start-up & training periods for both you & the cows
- Supports you in an ongoing capacity for performance & results
  - Monitoring for process maximization
  - Identifying strengths & opportunities
  - Communicating new information, tips, trends & releases

ROBOTICS/AUTOMATION | MILKING | FEEDING | REFRIGERATION | BARN CLEANING | COW COMFORT

"Leedstone has a wide variety of technicians to support us as customers. When we have an issue, they always are quick to help us find a solution."

- Louise, MN



































## EQUIPMENT



Business Card Slot

### ALL FROM **ONE** COMPANY

Whatever you need for your dairy, we can help you meet your goals for herd health & productivity.



Melrose, MN 56352

222 County Road 173 SE M-F, 7-6; Sat, 9-3 877.608.3877 / 800.996.3303 Glencoe, MN 55336

2580 9th Street E M-F, 8-4:30 320.864.5575 / 877.864.5575 Plainview, MN 55964

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