

October 3, 2016

Vantage Dairy Supplies, LLC  
799 W. 200 N.  
Paul, ID 83347

Dear Mr. Marty Van Tassell:

On behalf of the Adams-Progar research team at Washington State University, I would like to thank you once again for allowing us the opportunity to work with you and your company on our dairy cow hoof health and cow well-being research project. This study is being conducted at the Washington State University Knott Dairy Center. Our dairy has traditionally used copper sulfate in its footbaths, so we are intrigued with the results we are noticing since we switched to your footbath product, Advantage™. Although our study is on-going, we would like to share some of our preliminary results with you:

- ❖ During hoof evaluations on our dairy, the percent of agreement amongst Vantage Dairy Supplies employees was 90% or higher. At this level of agreement, we feel confident that your employees are recording hoof evaluations with much precision.
- ❖ Within seven months of using Advantage™ in our footbaths, we detected a 20% decrease in the number of active, growing hairy hoof warts present in our herd.

We look forward to our continued collaboration with Vantage Dairy Supplies employees to monitor hoof health at the Washington State University Knott Dairy Center. Please feel free to contact me with any questions. Thank you again for your support!

Sincerely,



Amber Adams-Progar  
Assistant Professor- Dairy Management Specialist