# emp()wering SUCCESS

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**2023 PDPW BUSINESS CONFERENCE** MARCH 15-16, 2023 | KALAHARI RESORTS, WISCONSIN DELLS

# AGENDA

# THE PLACE TO BE

# Wednesday, March 15

# Thursday, March 16

Registration and			
Hall of Ideas open			
Hands-On and Specialty Sessions	8:30		
Youth Session, one of two			
Learning Lounges and	10:15		
Preview Stage			
Opening Session: Dan Basse,	11:00		
Jacob Shapiro			
Lunch	12:30		
Learning Lounges and	12:40		
Preview Stage			
Learning Lounges and	1:30		
Preview Stage			
Hands-On and Breakout	3:45		
Sessions			
Youth Session, two of two			
Dinner and Entertainment			
	Hall of Ideas open Hands-On and Specialty Sessions Youth Session, one of two Learning Lounges and Preview Stage Opening Session: <i>Dan Basse,</i> <i>Jacob Shapiro</i> Lunch Learning Lounges and Preview Stage Learning Lounges and Preview Stage Hands-On and Breakout Sessions Youth Session, two of two		

am	Registration and
	Hall of Ideas open
	Hands-On and
	Specialty Sessions
	Learning Lounges and
	Preview Stage
	General Session:
	Dr. Ed Seifried, PhD
pm	Lunch
	Learning Lounges and
	Preview Stage

- Hands-On and Breakout Sessions
- Closing Session: Dr. Rick Rigsby

Session descriptions include color codes to indicate these subjects:

 Animal Care/Food Safety
 Business/Financial
 HR/Management/Next Generation
 Social License (consumer trust, environment, policy)

# **EMCEE**

# MICHAEL HOFFMAN

2

is known for his highly interactive style and unique delivery that keeps attendees on the edge of their seats

— and he also understands the culture and heartbeat of PDPW. An authority on helping others build energetic and engaged teams whose members look forward to showing up for work, Michael is founder and owner of Dallasbased Igniting Performance Inc., and co-author of *Positively Outrageous Service: How to Delight and Astound Your Customers and Win Them for Life.* With a knack for making you feel like you're the most important one in the room, Michael has delivered

memorable presentations for organizations across the globe.

# ps ats of and ng

**Dairy's premier educational event** will deliver a wealth of ideas in a variety of ways at the 2023 PDPW Business Conference. If you want to be successful in this business, plan to attend with your team members. Where else can you spend just two days off the farm with the brightest minds in dairy while investing in yourself, your team and your dairy?

Plan to join us.

# NEXUS

Successful dairy producers understand their businesses depend on novel ideas and sustainable innovations. Engage with presenters from the top five companies selected to showcase their cutting-edge technologies and solutions on the Nexus<sup>®</sup> stage. Ask questions of them in a forum that's professionally moderated and visit their on-site booths for more details.



# ¡Hablamos español!

It is our goal to continue expanding our program reach so every member of your team has access to education and motivation that makes a meaningful difference to them and your business.

All business conference sessions will be simultaneously translated for attendees who prefer to learn in Spanish.\*

We value every member of your team and want each to have an opportunity to learn in a comfortable manner.

Scan the QR code for the PDPW Business Conference flier in Spanish.

\*not including Nexus presentations and youth sessions



# DAY ONE SESSIONS

# **OPENING SESSION**

# MORNING SPECIALTY SESSIONS

Wednesday 8:30-9:45 am 
select one of four

### **Strategies for success**

Today's farms are complex business entities increasingly reliant on excellent management practices — and maximizing all the farm's resources requires sound business strategies and skillful asset management. Many financial • 125 DACE factors impact how producers arrive at their strategic-planning decisions. This session will explore the broad financial themes that come into play and highlight powerful insights as to how to adjust an operation's strategicplanning models to prepare for what's ahead.

Dr. Brady Brewer, PhD

• 1.25 DACE, 1 PD CCA

### Dig into cover crops

Dairy farmers well-seasoned with cover crop experience will share their original goals when they first incorporated ground cover into their nutrient management objectives. In addition to outlining their initial goals, such as soil retention, water quality, spring forages Dr: Laura Hernandez, PhD, and better nitrogen utilization, they'll share their real-world results. Hailing from different • 1.25 DACE, 1.25 ARPAS regions of the state, the producers will discuss their individual goals and approaches to working with cover crops and how they monitor and measure for success. Learn what worked, what didn't and more.

John Koepke, Adam Baumann, Derek and Duane Ducat; facilitated by Amber Radatz • 1.25 DACE, 1 CM CCA

### Nutrition for the non-ruminant

Often focused more on their dairy cattle's health than their own, dairy farmers commonly fall short of effectively taking care of their own nutrition and wellness. In a session designed to turn the tables on the humans caring for cows and calves, we'll cover practical nutrition tips even the busiest people can incorporate. Learn

how to plan your nutrition without having to reschedule your day so you can continue to eat on the run, snack from the cab of your tractor and increase your energy levels.

Morgan Ekovich

### Up the transition-cow game

The changes occurring at three weeks preand post-fresh mark major turning points in a cow's productive cycle. The complex physiological, metabolic and nutritional transformations cows undergo are further impacted by the way those changes occur and how they are managed. All these changes are closely linked to production, clinical and subclinical postpartum diseases, and reproductive performance. Connect the dots between day-to-day on-farm practices and recent research findings to dial in your cow-management decisions.

Dr. Thiago Cunha, DMV

# What in the world? Global politics and evolving markets

Our world is in the initial phases of deglobalization. Gone are the days when a single power dominates – as has been the case with the US over the last three decades. A multipolar world is emerging, accompanied by a volatile, competitive landscape of rising and falling powers. Meanwhile, our energy sources and capacity to use data in smarter, more automated ways are changing the nature of productivity and work. How did we get here? And where are we headed?

Jacob Shapiro and Dan Basse will identify key geopolitical forces expected to shape the next five years with an emphasis on trade protectionism, conflicts between great powers and the coming worldwide macro developments that will affect dairy producers and other major agricultural commodities.

1.25 DACE, 1 PD CCA



Dan Basse is president of AgResource Company, a domestic and international agricultural research firm in Chicago that forecasts domestic and world agricultural price trends. AgResource provides their research around the globe to various segments of the industry including farmers, elevators, soy and corn processors, wheat millers, food companies, trading companies, importers and exporters.



Jacob Shapiro is a partner and director of geopolitical analysis for Cognitive Investments (CI) in New Orleans where he oversees geopolitical analysis and works with the CI research team to integrate geopolitics into their investment strategies. He also authors the "Global Situation Report," a weekly intelligence brief on the world's most important developments. In addition, Jacob hosts Cl's podcast series, "Cognitive Dissidents," which features interviews with an array of foreign policy, technology and global business experts.

12:30 pm lunch in the Hall of Ideas

Wednesday 11:00 am

# DAY ONE SESSIONS

# YOUTH SESSIONS

Wednesday 8:30-9:45 am // 2:30-3:45 pm

# **AFTERNOON BREAKOUT SESSIONS**

Wednesday 2:30-3:30 pm // 3:45-4:45 // 5:00-6:00 
select any three

### Managing finances amidst change Feeding out cost of production

Wrap your mind around financial management and better understand the forces at play. How might your farm respond through rapid change, rising interest rates, evolving technology and supply-chain pressures? This session will help you think on your feet and equip you to pivot business How do they measure, manage and control models so you're poised for the next opportunity.

Dr. Brady Brewer, PhD

• 1 DACE, 1 SUS CCA

### Dollars and sense in udder health

Take proper drug use and cow health a step forward. Gather new insights as we break down the interrelated topics of mastitis, cow health, culturing and your dairy's bottom line. We'll go beyond the basics and cover the best ways to use dry-cow therapy and pathogenbased treatment options. Learn how sound cow management can lead to positive financial outcomes.

Dr. Daryl Nydam, DVM, PhD

• 1 DACE, 1 ARPAS

Learn how these U.S. dairy producers calculate their cost of production with a heavy emphasis on forage. What types of feed ingredients and guality affect their herd's production? What are their values on forage when calculating cost of production? shrink? All these questions and more will be answered in this panel discussion. David Trimner, Shawn Kemp, Scott Brenner; facilitated by Dr. Andrew Bohnhoff, DVM • 1 DACE, 1 ARPAS, 1 CM CCA

### Plan now for retirement later

Planning for retirement is often seen as something to consider later in life, but the sooner you start, the better. If you haven't started yet, it's not too late - no matter your age. The unexpected can happen, and having a plan in place will guide you. In this session we'll explore options for setting aside dollars for retirement without banking entirely on the farm. Discover steps you can take to be positioned to retire while the farm continues to prosper.

Sarah Wiersma • 1 DACE

**Future of Success** Today's youth are bombarded with options to spend their time and talents. It's in our best interest to ensure teens receive the direction that will lead them to success. In two segments, 15- to 18-year olds will build on their communication skills and levels

of self awareness. Coming of age in a world entrenched in social media and an inclination toward digital engagement rather than personal interaction with peers, sessions like these are critical

With coach Michael Hoffman as their pilot, teens will have an unforgettable time while laving the foundation for meaningful habits that will set the stage for lifelong success.

FOR TEENS 15 TO 18 YEARS OLD

A future of success starts now.

Right here.

# **Communication & Self-Awareness**



### Handshake School Wednesday 8:30-9:45 am

The handshake is only the beginning. And, since first impressions count, Michael will illustrate how one's presence, conversations and ability to ask intelligent questions in conjunction with a confident handshake — are positively influential.



### Understand how to connect with other human beings Wednesday 2:30-3:45 pm

People-to-people interactions are at the heart of human relationships. There are simply no substitutes for unsolicited acts of kindness, words well spoken and time deliberately spent with one another. Recognizing how we impact other human beings and choosing to do so with purpose sets apart the difference-makers from all the rest.

Laughter unites, heals, strengthens and encourages people of every class, race and generation. It's a gift as old as time itself - and we'll enjoy it together.

K-von Moezzi is billed as the most famous half-Persian comedian in the world. Millions have seen his appearances on NETFLIX, NBC's Last Comic Standing and his popular TED Talk. He has filmed two Dry Bar Comedy Specials and recently starred in the 2021 rom-com movie Funny Thing About Love with Jon Heder of Napoleon Dynamite fame.

K-von is also author of Once You Go Persian ...: A Survival Guide from A Half, a comedic memoir detailing his upbringing and his entrance into comedy.



dinner and entertainment

6:30 pm

# DAY TWO SESSIONS

# MORNING SPECIALTY SESSIONS

Thursday 8:30-9:45 am 
• select one of four

Thursday 11:00 am

### Goodbye, 'help wanted'... hello, new team member!

So, you've been looking to fill a position on your dairy without luck. Have you ever considered that the right people are out there and you're just not asking for them the right way? By rethinking your approach to job postings and descriptions and evaluating the qualities of the people you want as team members, you'll discover foolproof strategies to attract and retain them.

### Michael Hoffman

• 1.25 DACE, 1 PD CCA

### Stretching for health and mobility

Dairy farming can be hard on the body! Stretching for good health and reaching beyond your toes isn't just a new-age fad – it's a smart way to optimize your body's potential at every age. Learn simple methods to protect your body while building endurance, strength and flexibility. When you're at your best, you can be what you need to be for your cows, family and team members.

### Morgan Ekovich

• 1.25 DACE

### What's that in your water?

How do you know if you're delivering high quality water to your cows? How do you test your water and what should you do if it doesn't meet the standards your cows need? Learn to identify the subtle factors and solve the culprits that may be limiting your dairy's productivity and performance.

*Dr. Adam Geiger*, *PhD, Jeff Lee*1.25 DACE, 1.25 ARPAS, 1 SUS CCA

# Navigating carbon options with the experts

A panel of experienced leaders will discuss different types of credits and incentives dairy owners can create based on various farm activities. The panelists will showcase examples such as lowering enteric methane from dairy cows, reducing nitrogen from fertilizer-management practices, generating value from soil carbon sequestration and crediting for other regenerative-ag practices.

Isaac Smith, Ryan Stockwell, Nate Schuster; facilitated by Andy Skwor • 1.25 DACE, 1 SUS CCA

# Making sense out of an economic whirlwind

The world of economics has rarely been dicier and we're more connected as a globe today than ever before. This session breaks down the macro-economic indicators you need to be watching since they'll have the utmost impact on your business and the decisions you make.

Dr. Ed Seifried takes a complex topic that some might consider dry, spices it up and

breaks it down in a meaningful way so you can create strategies to capitalize on the downward and upward trends.

1.25 DACE, 1 PD CCA

**Dr. Ed Seifried, PhD,** is a professor emeritus of Economics and Business at Lafayette College. He serves as the executive consultant for the Sheshunoff CEO Affiliation Programs, chief economist for SB Value Partners, and chief economist and faculty member of the Southwestern Graduate School of Banking Foundation. In addition, Dr. Ed is dean of the Virginia and West Virginia Banking Schools and is on the faculty of the Southwestern Graduate School of Banking. Over the years he has served on the faculties of numerous banking schools, including the Stonier Graduate School of Banking and the Graduate School of Banking of the South.

He frequently appears as a guest speaker at regional and national conferences and has delivered over 2,500 economic presentations to various groups in the United States and abroad. Dr. Ed is the author of the book *The Art of Strategic Planning for Community Banks*. In addition to his academic and consulting experience, Dr. Seifried serves as a director of a community bank.

**12:30 pm** lunch in the Hall of Ideas

# DAY TWO SESSIONS

# **AFTERNOON BREAKOUT SESSIONS**

Thursday 1:30-2:30 pm // 2:40-3:40 • select any two

### Golden girls are cash cows

Just like fashion, some trends in herd management recycle. What once was fashionable - such as culling older cows to make room for the new girls - is no longer in vogue. With longevity back in style, this session will explore the economics of developing the right cow and maintaining her in the herd for a longer duration. After all, making sound business decisions is always in style.

Dr. Gavin Staley, DVM

• 1 DACE, 1 ARPAS

### **Design feed centers for success**

Efficient and well managed feed centers are key to managing inputs, reducing shrink and maximizing investments. Glean insight from a seasoned expert on designing and managing feed centers, which includes the feed pad, mixing center and commodityfeed area. Critical to controlling costs, farmers must also factor in herd size, future growth plans and geographic variations.

Dr. Joe Harner, PhD

• 1 DACE

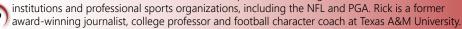
# CLOSING SESSION MAKE AN IMPACT

Thursday 3:45 pm We live in an era of astounding technology, instant information and unchecked social networking urges. Despite sweeping advances that ushered in a new millennium and stood to elevate mankind to new heights, critics argue society has never been shallower in communication or more superficial in appearance. Dr. Rick Rigsby contends that appearance - what he refers to as "impression" - has become the new corporate wardrobe for many organizations.



Rediscover what's actually important and meaningful in your professional career and personal life. Dr. Rigsby will share insights of past generations - wisdom that'll inspire, motivate and empower you to make an impact rather than an impression. 1 DACE, 1 PD CCA

Dr. Rick Rigsby, PhD, is a USA Today, Amazon and Wall Street Journal best-selling author who became an internet sensation when his speech on hope, produced by Goalcast, was viewed by over 300 million people globally. Founder of Rick Rigsby Communications, Dr. Rick's engagements span the globe and include audiences with Fortune 100 & Fortune 500 companies, service organizations, educational



### More than a side-hustle

Adding extra value to your dairy by diversifying on-farm sales may sound appealing. But how does one start? What plans need to be set forth? Learn from dairy producers who have created new revenue streams and hear the truth about what it takes to launch, grow and maintain a successful business.

Ken Smith, John Rosenow; facilitated by Katy Schultz

1 DACE

### Transition cows: can choline help?

Does supplementing rumen-protected choline have a place in your transition cow program? Learn about new choline research at the University of Wisconsin-Madison examining impacts on high producing dairy cows and their offspring.

Dr. Heather White, PhD, Dr. Henry Holdorf, PhD

• 1 DACE, 1 ARPAS

### **GREEN LOUNGE** Time with Tom

### 10:15-So much of our response to situations 10:45 am in life is mind over matter. Allow Tom to fine-tune your thinking – and prepare to be inspired.

Tom Thibodeau

Weds.

• .5 DACE, .5 PD CCA

### Making relationships real 1:00-

1:30 pm Learn techniques to make conversations flow naturally to develop meaningful relationships. It's not all about talking its also about being a great listener.

### Michael Hoffman

• .5 DACE, .5 PD CCA

### Ins and outs of bunker safety 1:45-

2:15 pm Caution and attention to detail win the day here. Rather than burying your team in safety tips, save lives with a sensible approach to bunker and silage practices.

### Connie Kuber

• .5 DACE

### **Generating better heifers** Thur.

Reconsider the way you think about 10:15growing your heifers for optimal results. 10:45 am You may need to reevaluate what you feed, how you feed it and at what age you calve in first-lactation heifers.

### Dr. Gavin Staley, DVM

• .5 DACE, .5 ARPAS

### Transition talks that work 12.40-

1:10 pm Streamline your transition plan by using concise communication skills taught in this session. Realigning your vision and values doesn't have to be painful.

### Liz Griffith

• .5 DACE

# Practical information in 30-minute sessions

### **RED LOUNGE** Starch availability and utilization

Not all starches are created equal. Take a bite out of feed costs by maximizing the right starch sources.

### Dr. Andy Bohnhoff, DVM

• .5 DACE, .5 ARPAS, .5 CM CCA

### Milk production. Culling. Methane.

Let's talk about milk production and herd-turnover rates as they pertain to methane generation. Gather insight into the ultimate equation of sustainability.

### Dr. Daryl Nydam, DVM, PhD

• .5 DACE, .5 ARPAS

### Going the full measure: grazing your heifers

Learn how you can elevate your soil health and farm economics to the full measure by grazing your dairy heifers.

Jason Cavadini

• .5 DACE

### Cooking up optimal soil health

Mix together a healthy dose of minerals, organic matter and water. Sprinkle in some roots, microbes, maybe some worms and you've got the basic recipe for soil. Get the dirt on just the right ingredients to create healthy soils.

### Jamie Patton

• .5 DACE, .5 SW CCA

### Maximize your nitrogen inputs

Get the skinny on field trials being conducted across Wisconsin and discover how the findings relate to Nitrogen Use Efficiency (NUE) and corn silage.

### Matthew Oehmichen

• .5 DACE, .5 NM CCA



# **LEARNING LOUNGES**

# HANDS-ON HUB

# HALL OF IDEAS

### Test tech tools that dial in the ration

Knowing the changes and variability in your feed, from ration to bunker, adds up to big numbers. New technologies monitor feed changes with ease and allow for a potentially new level of precision-ration adjustments. Try, test and learn about these new tools without investing yet — and chat with reps from Rock River Labs and leading tech companies SCiO, trinamiX-BASF and Si-Ware Systems.

### Katie Raver

• 1.25 DACE, 1 CM CCA

# PREVIEW **STAGE**

### Sessions run simultaneously both days

### **Obstetrics and maternity care**

You'll find hands-on, practical insights here for managing close-up and maternity pens. Drs. Ryan and Paul will cover first-rate maternity care by outlining the pre-mid- and postdelivery signs to watch for, distress signs using a hands-on simulation model, protocols for safe, healthy calf deliveries, identifying birthing scenarios needing assistance and safe handling practices for handlers and cows.

Dr. Ryan Breuer, DVM, Dr. Paul Merkatoris, DVM

1.25 DACE, 1.25 ARPAS

# Weds. 10:15-10:45 am // 1:00-1:30 pm // 1:45-2:15 Thur. 10:15-10:45 am // 12:40-1:10 pm

### The latest research from University researchers and their graduate students

Weds 10:15-10:45 Using automated technology and integrated data sources to address dairy cattle lameness

Lameness continues to be prevalent within dairy. Data collected by modern commercial dairies has the potential to be a powerful tool in addressing lameness, particularly when coupled with data from the many autonomous animalmonitoring technologies on the market today. - Dr. Gerard Cramer, DVM, PhD; Dr. Elise Shepley, PhD

### Weds 1:00-1:30 Using dairy for personalized medicine and nutrition

Milk and its components are vital to human nutrition and health. This research seeks to identify high-value uses for milk formulations and its fractions to advance personalized medicine with the goal of improving the health of certain high risk patient populations. Examples include using milk to rebuild the intestinal microbiome after antibiotic use or customized clinical nutrition formulations to improve organ function and recovery in patients. — Dr. Joe Pierre, PhD; Karen Antunes

### Weds 1:45-2:15 Dairy-manure land management: Methods to minimize environmental impacts of dairy farms



Using dairy manure as a nutrient source poses the challenges of unpredictable

nitrogen-mineralization rates for crop uptake and significant losses of carbon, nitrogen and phosphorus to the environment. Highlighting a variety of manure-treatment technologies and management practices, this session will present potential solutions with a focus on reducing greenhouse-gas methane, nitrous-oxide emissions and nitrate leaching.

- Dr. Xia Zhu-Barker, PhD

### Thur 10:15-10:45 Antibiotic drug use for mastitis control in dairy cows: Can we do better?

Antibiotic therapy to control mastitis accounts for the dairy industry's main use of antibiotics. Preventing new infections is key for effective mastitis control; let's take a closer look at developing antibiotic-free alternatives to control mastitis infections in the dry period. - Dr. Hilario Mantovani, PhD; Ana Júlia

Moreira, MS student

### Thur 12:40-1:10 Developing bioguided processing for microbiome-centered therapeutic applications

How might we develop microbiome-centered therapeutics for personalized nutrition using bioactive components from milk and dairy? Reviewing examples of current research, Dr. Ozturk will highlight the underutilized whey protein phospholipid concentrate and its potential as an alternative source of bioactive compounds. - Dr. Gulustan Ozturk, PhD

Networking with fellow dairy producers. Conversations with premier dairy suppliers. Front-andcenter access to learning lounges and the latest in university and Dairy Innovation Hub research. Oh, and milk, ice cream, coffee and other reasons to linger. It's all in the Hall of Ideas.



# THANK YOU, SPONSORS

Vision, mission and corporate sponsors support PDPW's work all year long and add that extra-special touch to our programs. **THANK YOU!** 

### vision sponsor

Rabo AgriFinance

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Compeer Financial mission sponsors American Foods Group Dairy Farmers of Wisconsin Dairy's Foundation Land O'Lakes MorganMyers Progressive Dairy

Zinpro Performance Minerals

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# **REGISTER TODAY**

PDPW member rates	1 day	2 days	non-member rates	1 day	2 days
🗖 Farmer	\$250	\$350	Farmer	\$425	\$525
Premier supplier (sponsor or exhibitor)	\$250	\$350	Industry	\$775	\$1,025
	)		Student	\$100	\$200
Industry	\$375	\$650	(Including teens 15-18. For student rate, registrar		ite, registrant
Student	\$100	\$200	must be a full-time student.)		

Registration fees are non-refundable after Feb. 28, 2023. Walk-ins are welcome for an additional \$20/person.

### Lodging: Kalahari Resorts & Conventions

1305 Kalahari Drive, Wisconsin Dells, WI 53965 877-525-2427 // www.kalahariresorts.com/wisconsin/ Book rooms in PDPW block by Feb. 18 for special rate. Save the resort fee by booking directly through the PDPW website.

To register: scan



# PRESENTERS

# PRESENTERS

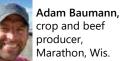
### Keynote and Youth Session presenters are featured on those paaes.

Derek Ducat,

dairy producer,

Kewaunee, Wis.











Dr. Ryan Breuer, **DVM**, clinical assistant professor, Large Animal Internal Medicine, UW-Madison





PhD, assistant professor, Agricultural Economics Department, Purdue University Jason Cavadini,

fessional agrono-

mist, UW-Madison

Dr. Brady Brewer,







Karen Antunes, PhD student, Nutritional Sciences Department, UW-Madison



Duane Ducat, dairy producer, Kewaunee, Wis.

Morgan Ekovich, health and nutrition coach

Dr. Adam Geiger, PhD, dairy research nutritionist, Zinpro Corporation



Dr. Joe Harner, PhD, engineer, ag-engineering

consulting firm

JGMIII

Dr. Laura Hernandez, PhD, professor, Animal & Dairy Sciences, UW-Madison

Dr. Henry "Hank" Holdorf, PhD, dairy nutrition consultant, Purina Animal Nutrition

Shawn Kemp, CFO and consultant, Pico/ Dos Pico Dairy, Loveland, Colo.



Connie Kuber. co-owner, Connor Agriscience, Clovis, Calif.





Merkatoris, DVM, assistant professor, School of Veterinary Medicine, UW-Madison

Ana Júlia Moreira, research intern, Animal & Dairy Sciences, UW-Madison

### Dr. Daryl Nydam, DVM, PhD,

College of Veterinary Medicine, Cornell University



Dr. Gulustan Ozturk, PhD. assistant professor, Food Science Department,



Jamie Patton, outreach specialist, Nutrient & Pest Management Program, UW-Madison



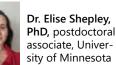


Katie Raver, animal nutrition and field support specialist, Rock River Laboratory, Inc.



Katy Schultz, dairy producer and owner, Tri-Fecta Farms Inc, Fox Lake, Wis.





Andrew Skwor, PE, agricultural services team leader, MSA Professional Services, Inc.



Isaac Smith, director, Agri-Carbon, Anew

Ken Smith, dairy producer and owner, Moo Thru Ice Cream, Remington, Va.



Ryan Stockwell, senior manager, Indigo Ag







David Trimner.

co-owner and

Miltrim Farms,

Athens, Wis.

general manager,



Dr. Xia Zhu-Barker, PhD, assistant professor, Department of Soil Science, UW-Madison

Scan the QR code for full bios on all presenters.



### **Continuing Education** units available

Select sessions of the 2023 PDPW Business Conference have been approved by Dairy AdvanCE (DACE) for CEUs. Powered by PDPW, Dairy AdvanCE is a continuing education accreditation provider for dairy farmers and other dairy industry professionals. Visit www. dairyadvance.org for more information.

### Dairy AdvanCE

Select sessions of the 2023 PDPW Business Conference have been approved by American Registry of Professional Animal Scientists (ARPAS) for CEUs. ARPAS provides certification of animal scientists through examination, continuing education and commitment to a code of ethics. Participants should know that limitations and restrictions apply to the number of CEU credits that can be obtained.

### ARPAS

Select sessions of the 2023 PDPW Business Conference have been approved by Certified Crop Advisor (CCA) for CEUs. The Certified Crop Advisor Program is one of the professional-certification programs offered by the American Society of Agronomy (ASA). See www.







Oehmichen, part owner, Short Lane



A PR 1353





Professional Dairy Producers® 820 N. Main St., Suite D Juneau, WI 53039 800-947-7379 www.pdpw.org

# The 2023 PDPW Business Conference is

designed for every dairy producer, veterinarian, nutritionist, financial partner and allied industry member ready to set aside pace-keeping for being Future Ready.<sup>™</sup>

# **JOIN US**

emp Buccess Success Success

MARCH 15-16, 2023 KALAHARI RESORTS, WISCONSIN DELLS