

# wisconsin dairy tours

## What's it take to make a buck dairying?

Tuesday, July 17, 2018  
7:45 am - 5:45 pm

Bus pick-ups in Marshfield and Eau Claire



### Son-Bow Farms, Spring Valley, Wis.

Jay & Kristi Richardson, John Freund, Jeff Coss and Gabe Weix work together to optimize nutrient management by reclaiming water, separating solids and composting sand bedding.

- \* About 3500 semi loads of material will be taken off the road each year
- \* Cost of production projected to drop about \$1.80/cwt



### Alfalawn Farm, Menomonie, Wis.

Fourth-generation farmers Randy, Dale and Dave Styer have adopted technologies for greater milk quality and efficiency while keeping the next generation in mind.

- \* A 60-cow rotary parlor with automatic pre- and post-dippers has sharply reduced labor
- \* 75,000- 80,000 SCC on recycled sand

## roundtable discussion

**Cut to the heart of dairy management in today's dairy climate** as consultants Dave Becker, founding partner of Dairy Business Consulting Group, and Steve Bodart, Senior Dairy Consultant with Compeer Financial discuss key factors all dairies can control.

Tap into their knowledge of what they see as the common denominator in sustainable businesses that are managing processes efficiently and creating margin while adopting technologies.

**To register, go to [www.pdpw.org](http://www.pdpw.org) or call 800-947-7379; \$70 registration fee includes bus travel and lunch.**

This program is offered in cooperation with Dairy AdvanCE and has been approved for up to 3.75 continuing education (CE) credits.

**Dairy AdvanCE**  
CONTINUING EDUCATION



**Professional Dairy Producers®**

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*Dairies are as different as the people who operate them. Join us to discover what the common denominator is in today's successful dairy businesses.*

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**Tuesday, July 17, 2018 7:45 am - 5:45 pm**

**Bus pick-up at 8:00 a.m in Marshfield**

Park & Ride 71-01 (near Kwik Trip) S. Draxler Dr, Marshfield 54449

**and 10:00 a.m. in Eau Claire**

WisDOT Park & Ride 18-01 - Texaco Dr, Eau Claire 54703



#Wldairytours2018

#mypdpw